



**Rev UP
Nashville**

PBS DEALER CONFERENCE 2024

2024 CONFERENCE SCHEDULE

**WED
SEPT. 18**

9AM **Registration** (Light Breakfast Available) **Grand Ballroom Foyer**

10AM **General Welcome Session** **Grand Ballroom 2**

10:45 Break

	SILO	SESSION	ROOM
11AM	SERVICE	Fuel Your Service Drive	Grand Ballroom 2
	ACCOUNTING	Connect the Dots	Fisk
	SALES	Coaching Process	Music City Ballroom
	PARTS	Cracking the Contact	Belmont 1-2

11:45 Break

12PM	SERVICE & PARTS	Fixed Ops Focus 1	Grand Ballroom 2
	ACCOUNTING	Unlock the Ledger	Fisk
	SALES	Steps to Success (CRM)	Music City Ballroom

1:00 Lunch **Grand Ballroom 1**

2PM	SERVICE & PARTS	Fixed Ops Focus 2	Grand Ballroom 2
	ACCOUNTING	Operational Oversight (CRM)	Fisk
	SALES	Quote on the Go	Music City Ballroom

2:45 Break

3PM	ACCOUNTING & SALES	Bridging the Gap	Grand Ballroom 2
	SERVICE	Assess Your Process	Fisk
	PARTS	Parts Perspective (CRM)	Music City Ballroom

3:45 Break

4-5PM	SERVICE	Q&A	Grand Ballroom 2
	ACCOUNTING	Q&A	Fisk
	SALES	Q&A	Music City Ballroom
	PARTS	Q&A	Belmont 1-2

6-8PM **Networking Reception** **Friends in Low Places Bar & Honky-Tonk**





2024 CONFERENCE SCHEDULE

THU
SEPT. 19

8:30AM **Light Breakfast Available** **Grand Ballroom Foyer**

9AM **General Session - Futures** **Grand Ballroom 2**

9:45 Break

SILO **SESSION** **ROOM**

10AM **SERVICE & SALES** Deliver on Time **Grand Ballroom 2**
ACCOUNTING & PARTS Decipher Discrepancies **Fisk**

10:45 Break

11AM **SERVICE** Consistent Communication (CRM) **Grand Ballroom 2**
ACCOUNTING Secure the Sale **Fisk**
SALES Wish Upon a Car **Music City Ballroom**
PARTS Unveiling Analytics **Belmont 1-2**

11:45 Lunch **Grand Ballroom 1**

1PM **SERVICE & PARTS** General Session - Panel 1 **Grand Ballroom 2**
ACCOUNTING The More You Know **Fisk**
SALES Coffee for Closers **Music City Ballroom**

1:45 Break

2PM **ACCOUNTING & SALES** General Session - Panel 2 **Grand Ballroom 2**
SERVICE Strategic Management **Fisk**
PARTS Discount Dynamics **Belmont 1-2**

2:45 Break

3-5PM **SERVICE** Q&A **Fisk**
ACCOUNTING Q&A **Grand Ballroom 2**
SALES Q&A **Music City Ballroom**
PARTS Q&A **Belmont 1-2**





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PBS DEALER CONFERENCE 2024

2024 CONFERENCE SCHEDULE

FRI
SEPT. 20

9AM

Networking Breakfast

Grand Ballroom 1

SILO

SESSION

ROOM

10AM

SILO	SESSION	ROOM
SERVICE	EMG - Mindful Maintenance	Grand Ballroom 2
ACCOUNTING	Online Express Pay Today	Fisk
SALES	Cyber Security Q&A	Music City Ballroom
PARTS	Wholesale Insights	Belmont 1-2

10:30 Break

10:45AM

SILO	SESSION	ROOM
SERVICE	Voting for the Future	Grand Ballroom 2
ACCOUNTING	Voting for the Future	Fisk
SALES	Voting for the Future	Music City Ballroom
PARTS	Voting for the Future	Belmont 1-2

11:15 Break

11:30AM - 12PM

General Session - Closing

Grand Ballroom 2



The Bridge Bar at the Renaissance

Our base for the PBS 2024 Dealer Conference is the stylish Renaissance Nashville Hotel in TN. The festivities begin with a Welcome Reception on Tuesday evening, followed by three days of learning, networking, and informative sessions aimed to increase your knowledge of v10.

Tuesday September 17th 2024, 6:00 - 8:00 PM

Don't miss the opportunity to kick off Conference with us at our Welcome Reception at the Bridge Bar!

